RED	GREEN	BLUE
Do it!	Plan it!	Dream it!
Details	Connections	Big Picture
Resources	Methods	Outcomes
Realist	Optimist	Theorist
Who, when	How	What, why
Tried and true	Workable and improved	New and different
Data	Relationships	Ideas
List	Patterns	Concepts
Practical	Structured	Comprehensive
Consistency	Stability	Progress
Reality	Probability	Possibility
Procedure	Strategy	Vision
Narrow limits	Flexible parameters	Broad guidelines
Precision	Flexibility	Ambiguity
Fast decisions	Hard decisions	Slow decisions
Single best answer	Sees both sides	Multiple options
Letter of the law	Spirit of the law	No laws!
Focused	Stretched	Wide open
Individual issues	Relationship issues	Life and death issues
Short range (Today – this month/quarter)	Mid range (This year – next few years)	Long range (Next 5 – 10 years)

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